



*Imagine what you can learn!*

## MEMORANDUM

DATE: October 14, 2022  
TO: David Hurt, Purchasing  
FROM: Matt Greco, Director of Instructional Technology  
RE: **JumpRope JUSTIFICATION FOR SOLE SOURCE PROCUREMENT**

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### **Scope of Work**

To support the district's strategic priorities, JumpRope will provide a standards-based grade book to help align district Professional Learning Communities. JumpRope combines the simplicity of a traditional grade book with the ability to connect priority standards teachers require to assess their students. The student lens of this grade book provides students and parents with a clear look into the standards met or not met on teacher assessments throughout the school year.

### **Minimum Requirements**

Currently, JumpRope is accessed by students and staff through ClassLink. JumpRope uses district-created courses to roster students allowing for a daily updated class roster. JumpRope is a standards-based grade book where teachers add assessments aligned with district and state standards. JumpRope takes student-assessed scores and turns them into an easy-to-use dashboard displaying achievement based on standards. Teacher PLC groups can then have a common report system to view their student's strengths. JumpRope grade book clarifies learning objectives, makes teaching decisions more intentional, and makes the curriculum more cohesive. It eliminates busy work for students and multiplies the ways for them to demonstrate knowledge. JumpRope's tools empower teachers to do what they do best while collecting meaningful data and providing specific feedback to learners.

### **Market Analysis**

Vancouver Public Schools will continue to utilize JumpRope, for staff and students K-12. JumpRope is a sole source product where the software allows real-time viewing and analysis of standards-aligned mastery, proficiency, and growth data. JumpRope helps support all learners and the teachers who differentiate for each student's needs to help focus on educational standards and learning goals.

### **Recommended Acquisition**

It is recommended that JumpRope be purchased for a cost of \$51,319.63

## **PROFESSIONAL SERVICES PROCURMENT DOCUMENTATION**

### **SOLE SOURCE or INFORMAL COMPETITIVE REVIEW**

Requisition Item: JumpRope

Requisition Number: \_\_\_\_\_

Prior Purchase Order Number (if item had been approved previously): 7742122020

Federal Program name: \_\_\_\_\_

1. Please describe the item and its function and how it is aligned with the goals and objectives of this Federal program.

JumpRope supports the district's strategic priorities, by providing a standards-based grade book to help align district Professional Learning Communities. JumpRope combines the simplicity of a traditional grade book with the ability to connect priority standards teachers require to assess their students. The student lens of this grade book provides students and parents with a clear look into the standards met or not met on teacher assessments throughout the school year.

2. This is a sole source\* because:

☒ sole provider (must provide documentation)

of a licensed or patented good or service

of factory-authorized warranty service

authorized by awarding agency such as OSPI or US Department of Education

sole response to RFP

emergency situation (fire, extreme weather, etc. Superintendent's determination required)

3. What necessary features does this vendor provide which are not available from other vendors? Please be specific.

JumpRope is accessed by students and staff through ClassLink. JumpRope uses district-created courses to roster students allowing for a daily updated class roster. JumpRope is a standards-based grade book where teachers add assessments aligned with district and state standards. JumpRope takes student-assessed scores and turns them into an easy-to-use dashboard displaying achievement based on standards. Teacher PLC groups can then have a common report system to view their student's strengths. JumpRope grade book clarifies learning objectives, makes teaching decisions more intentional, and makes the curriculum more cohesive. It eliminates busy work for students and multiplies the ways for them to demonstrate knowledge. JumpRope's tools empower teachers to do what they do best while collecting meaningful data and providing specific feedback to learners.

4. What steps were taken to verify that these features are not available elsewhere?

Vancouver Public Schools will continue to utilize JumpRope, for staff and students K-12. JumpRope is a sole source product where the software allows real-time viewing and analysis of standards-aligned mastery, proficiency, and growth data. No other services have matched JumpRopes offerings.

Other vendors were contacted (please list phone numbers and names, and explain why these were not suitable)

\*Sole source: only one vendor possesses the unique and singularly available capability to meet the requirement of the solicitation.

Procurements of items for which the District has established a standard by designating a brand or manufacturer or by pre-approving via a testing shall be competitively bid if there is more than one vendor of the item.



### REQUEST FOR SOLE SOURCE

Matt Greco

ITS

Name of Department Head

Dept./Division

Subject:

Sole Source Request for the Purchase Of: JumpRope

REQUESTED SUPPLIER: JumpRope

REQUISITION NUMBER: \_\_\_\_\_ COST ESTIMATE: \$51,319.63

Sole source purchases are defined as clearly and legitimately limited to a single supplier. Sole source purchases are normally not allowed except when based upon strong technological grounds such as operational compatibility with existing equipment and related parts or upon a clearly unique and cost effective feature requirement. The use of sole source purchases shall be limited only to those specific instances which are totally justified to satisfy compatibility or technical performance needs.

#### STATEMENT OF NEED:

My department's recommendation for sole source is based upon an objective review of the product/service required and appears to be in the best interest of the District. I know of no conflict of interest on my part or personal involvement in any way with this request. No gratuities, favors or compromising action have taken place. Neither has my personal familiarity with particular brands, types of equipment, materials or firms been a deciding influence on my request to sole source this purchase when there are other known suppliers to exist.

Refer to the attached sole source justification as prepared by our department, to the attached review of available products/services and to my completed Purchase Requisition.

Requestor

[Signature]

10/17/22

Department Head

Approved

Rejected

Dave Hunt 10-14-2022

Signature of Requestor	Date	Signature of Dept. Head	Date
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Attachments: Contract  
Copy of Excluded Parties List System Result



JumpRope, Inc . PO Box 82533- Portland, OR 97282

June 23, 2021

To Whom It May Concern:

This letter is to confirm that JumpRope holds exclusive copyright to and is the sole vendor of the JumpRope Gradebook, JumpRope Suite, and JumpRope Curriculum Planning Tool. The product is used by students, teachers, and administrators and is licensed per-student. The software allows real-time viewing and analysis of standards-aligned mastery, proficiency, and growth data.

To purchase JumpRope's products you can use a Non-Contracted Purchase Order with the following information:

Vendor Number: JUM479015

Contract Number: SOLE VENDOR - COMMODITIES

If you have any questions please feel free to contact me at [support@jumpro.pe](mailto:support@jumpro.pe)

Sincerely,

Jesse Olsen  
Co-Founder and CEO  
JumpRope, Inc